

Monday, June 16, 2008

Afternoon / Evening

6:00 - 8:00 p.m.

Arrivals**Cocktails and Ample Hors d'oeuvres** – Monet 2 and Patio**Tuesday, June 17, 2008**

8:00 - 8:45 a.m.

Breakfast – Grand Ballroom 6

8:45 - 9:00 a.m.

Seminar – Grand Ballroom 3**Welcome**Dennis H. Roberts, President and Chief Distribution Officer
Independent Agency Group

9:00 - 9:30 a.m.

Introducing AIG ROP Select-a-TermSM

Mike Murphy, Vice President - Marketing

9:30 - 10:00 a.m.

Improvements to AIG ContinUL ExtendRalph Dittrich, Vice President - Marketing
Bill Guterding, Senior Vice President - Underwriting

10:00 - 10:30 a.m.

AIG Protection Advantage VULSM

Mark Jansen, Vice President - VUL National Sales

10:30 - 10:45 a.m.

Break

10:45 a.m. - 12:15 p.m.

Overview of AIG Elite Global Plus and AIG Elite Global SurvivorJohn McSwaney, McSwaney & Associates Consulting, Inc.
Larry O'Brien, Senior Vice President and Chief Marketing Officer

12:15 - 1:30 p.m.

Lunch – Grand Ballroom 6

1:30 - 2:30 p.m.

Case Study - EGI and High Net Worth Premium FinancingDennis Roberts, President and Chief Distribution Officer
Thomas Handler, Handler, Duggan and Thayer, LLC

2:30 - 3:30 p.m.

EGI and CaptivesScott Sobel, Managing Director - Alta Holdings, Inc.
Thomas Handler, Handler, Duggan and Thayer, LLC

3:30 - 4:30 p.m.

Legislative Trends and Sales Ideas

Thomas Handler, Handler, Duggan and Thayer, LLC

4:30 - 6:00 p.m.

Open

6:00 - 8:00 p.m.

Cocktails and Dinner – Monet 2 and Patio**Wednesday, June 18, 2008**

7:45 - 8:30 a.m.

Breakfast – Grand Ballroom 6

8:30 - 10:00 a.m.

Seminar – Grand Ballroom 3**Case Study**Lalat Pattanaik, Innovative Private Strategies
Carl Waldman, Wealth Counsel, LLC

10:00 - 11:30 a.m.

Case Study

Gary Thornhill, Medalist & Company

11:30 - 12:00 p.m.

Recap of Ideas/Solutions Presented

Dennis H. Roberts, President and Chief Distribution Officer

12:00 p.m.

Lunch – Grand Ballroom 6**Departures**